



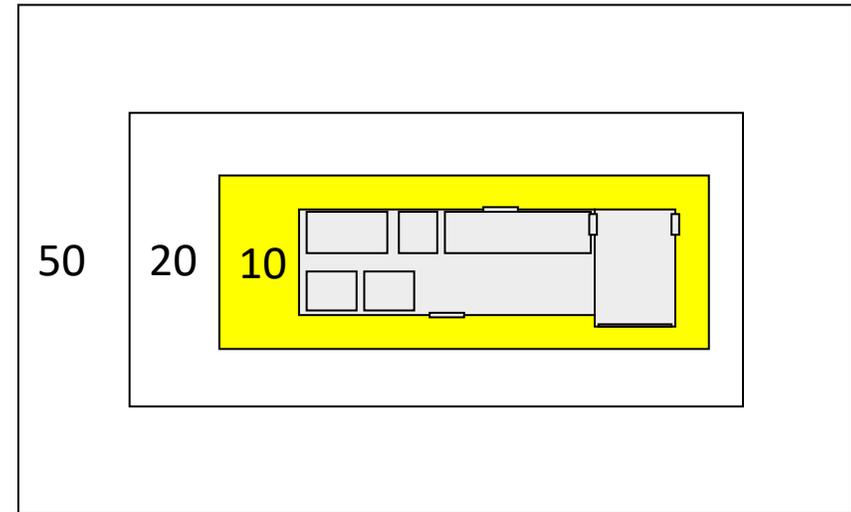
Massey's 4 Steps of Pest Prevention Service



Pest Basic 1

1) Inspection/Webster

- Inspect for:
 - Conditions
 - Avenues
 - Sources
- Webster to remove webs, spiders, egg sacs, and food sources for ants
- Kill and remove wasp nests
- Knock down mud dauber nests



- **Conditions:**

- Standing water
- Debris - clutter
- Heavy vegetation
- Cracked or clogged gutters, no gutter
- White porch bulb should be replaced with amber bulb



- **Avenues**: Note pathways for pests to enter such as:
 - Branches/vegetation touching structure
 - Fence to structure contact
 - Gaps around doors and windows
 - Gaps in eaves or roof areas
 - Gaps around pipes, cables and water taps
 - Gaps under the metal flashing covering air conditioner conduits to the eaves



- **Sources**: Search by moving
 - Leaves
 - Debris
 - Mulch
 - Probe at bases of trees

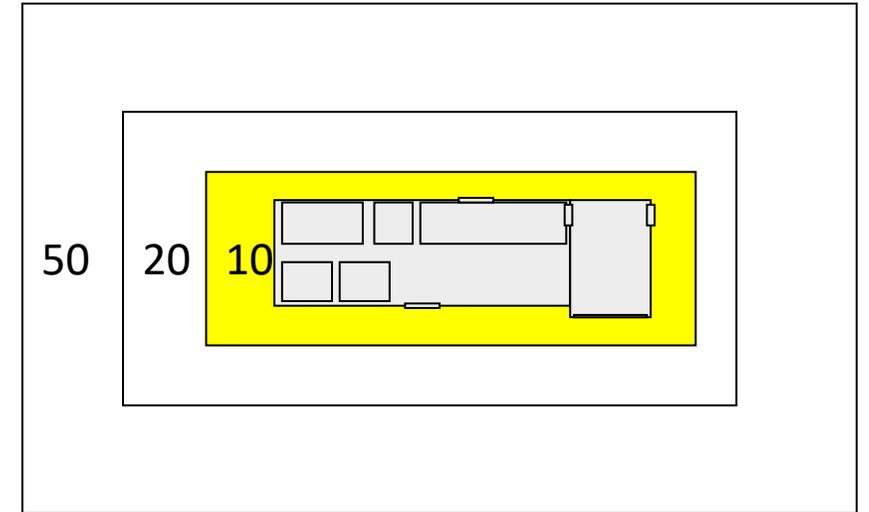


2) Exterior Foundation Pest Prevention Service

Phase 1: Exclusion

Exclusionary services are provided during the initial service. Exclusionary services that may be required during regular services include:

- Dust and caulk gaps allowing pest entry (cracks, crevices, soffit gaps, torn screen)
- Stuff larger gaps with $\frac{1}{4}$ mesh galvanized hardware cloth, copper Stuf-fit or foam
- Recommend professional sealing where necessary



2) Exterior Foundation Pest Prevention Service

Phase 2: Prevention

Customize your treatment to address items noted during your inspection. **Focus on Conditions, Avenues and Sources noted above** that can be treated without the use of pesticide materials such as:

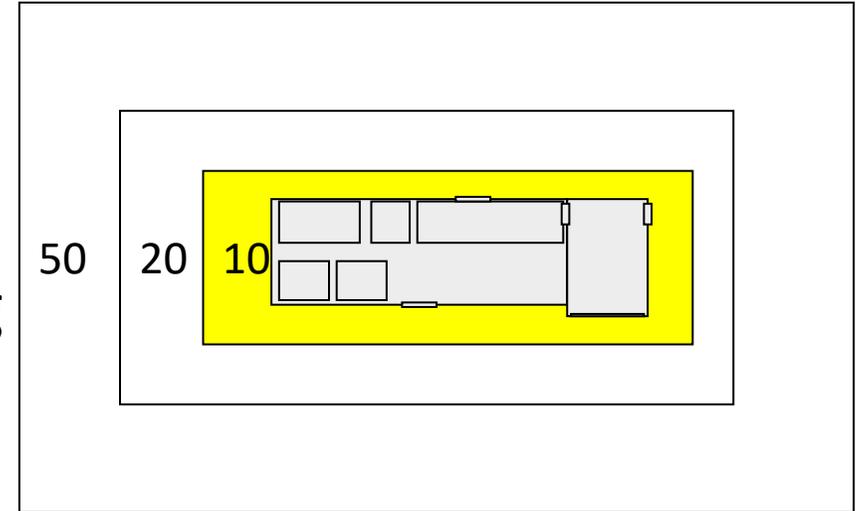
- Dumping standing water
- Freeing up the main drain of a gutter or recommend gutter cleaning
- Placing the lid on a garbage can
- Pruning vegetation bridges off of structure ($3/8^{\text{th}}$ inch or less in width)
- Recommending replacing white with amber porch bulbs
- Removing rotten fruit/fallen citrus



3) Exterior Barrier Treatment

(structure surfaces, ground soil interface, bed areas and turf areas up to 10 feet from foundation)

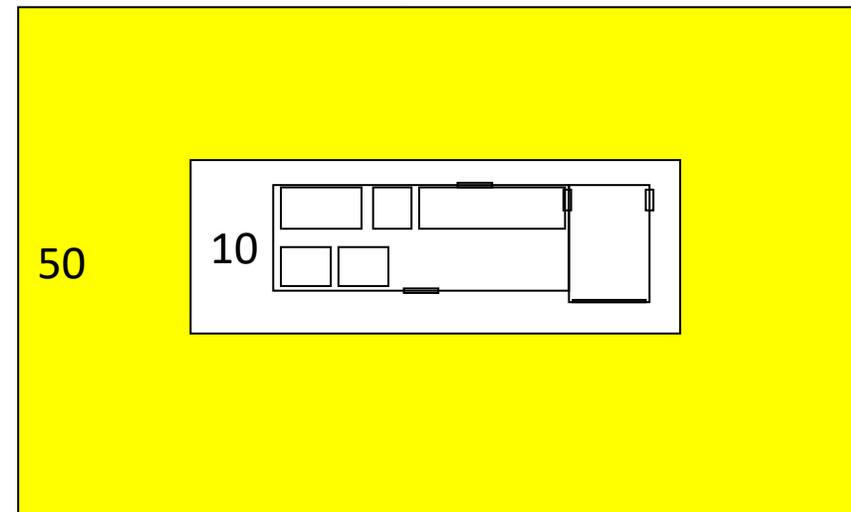
- Apply an exterior barrier material per scheduled rotation.
- Apply granular bait in bed areas surrounding structure out to 10 feet.
- Apply liquid materials according to label instructions as spot applications to surface, into cracks & crevices of the structure.
- Apply primary liquid or granular materials according to label instructions and to ground soil interface, 1 to 3 feet from foundation as appropriate.



4) Yard Boundary Inspection/Treatment

(bed areas, sites with potential or current pest activity up to 50 feet-Quarterly/20 feet-Bi-Monthly from foundation)

- Inspect for **sources** of pest activity away from the structure. Kick areas of raised dirt which may be mounds and probe around bases of trees and under pots to locate pests.
- Apply bait and or residuals away from the structure (customized application to areas away from the prescribed barrier treatment where crawling ants and pests either overpopulate the yard or may threaten to build up during the guaranteed prevention period)
- Direct treatment of crawling pests (locate and spot treat trailing pests and their colonies on the property with materials prescribed on the rotation schedules)



Don't forget your cross-selling inspection!

Keep an eye out for:

- Termite activity or rotting/stained/soft wood
- Dry or dying spots in turf/bugs or irrigation problems
- Stains on home from irrigation water
- Dying plants/scales and caterpillars eating ornamentals

